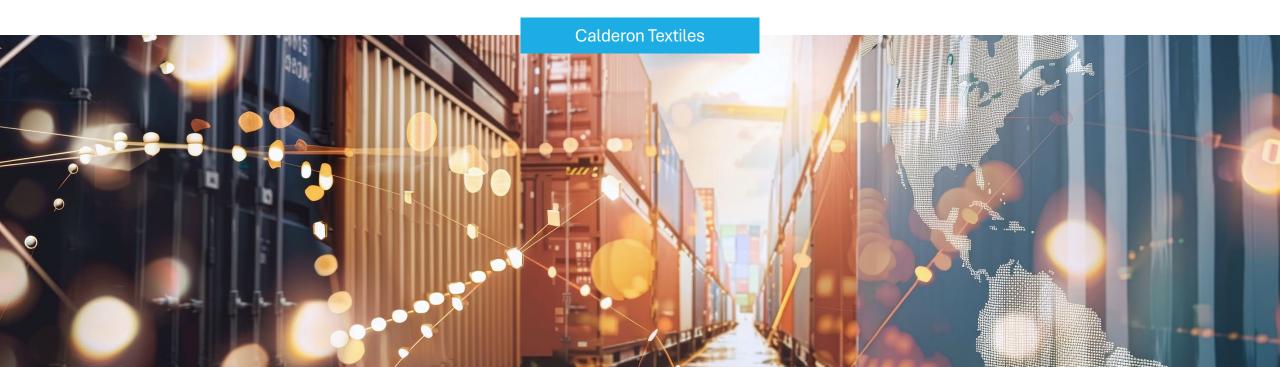
Supply Chain & Commodity Updates

AMMAR KHAN



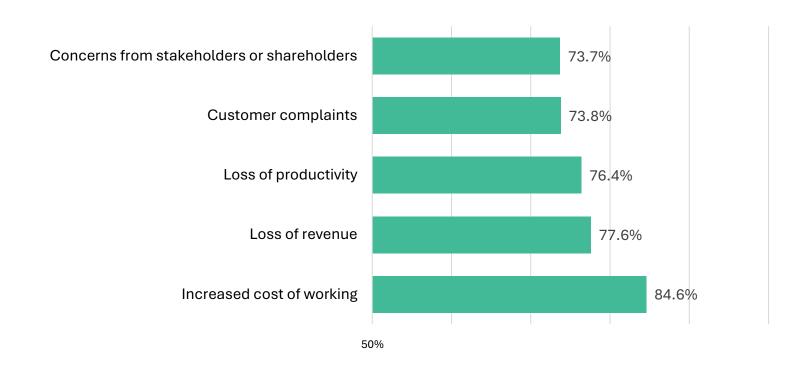
How organizations suffer when it comes to disruptions to their supply chain



Extended Lead-times



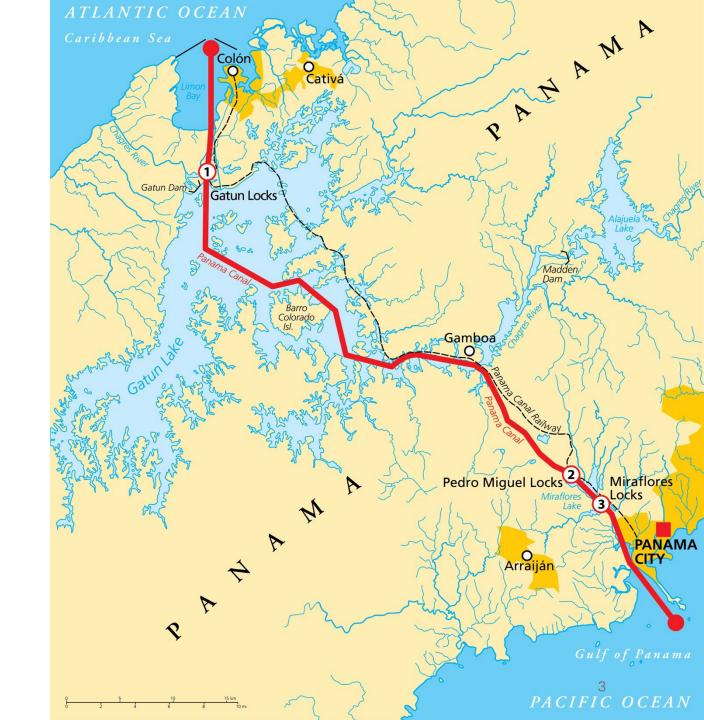
Increased Costs



OCEAN SHIPPING

Panama Canal

- Capacity 38 ships/day (lowest was 18)
- 40% drop in daily traffic (longer wait, more expensive)
- Delays were 10 days plus
- Panamanian Rail



OCEAN SHIPPING

Red Sea

- Cape of Good Hope
- 30% longer lead-time
- Cost increase factors

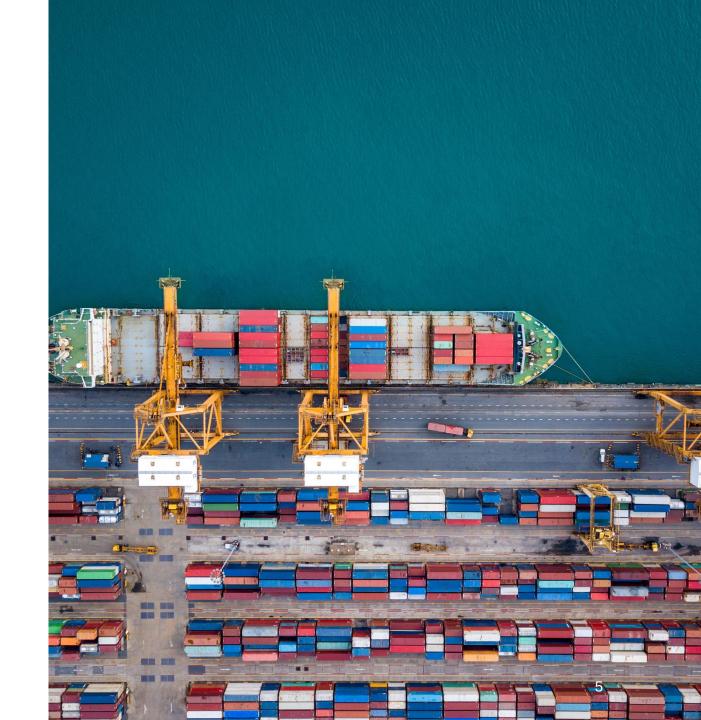


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OCEAN SHIPPING

Port & Rail Terminal

- Higher vessel congestion
- Equipment shortages
- Driver availability challenges





2024 Potential



STRIKE POTENTIAL

Longshoremen strike potential October 2024



RATES

- Went up from \$4130 to \$5590*
- Now have stabilized and softened
- Demand Driven Pricing



LEAD-TIMES

 Red Sea & Panama will continue to elongate lead-times but fluid

Commodity Updates

- Cotton
- Supply, Demand, Trade
- Polyester
- Alternative Fibers



Cotton

Oct-Dec 2023

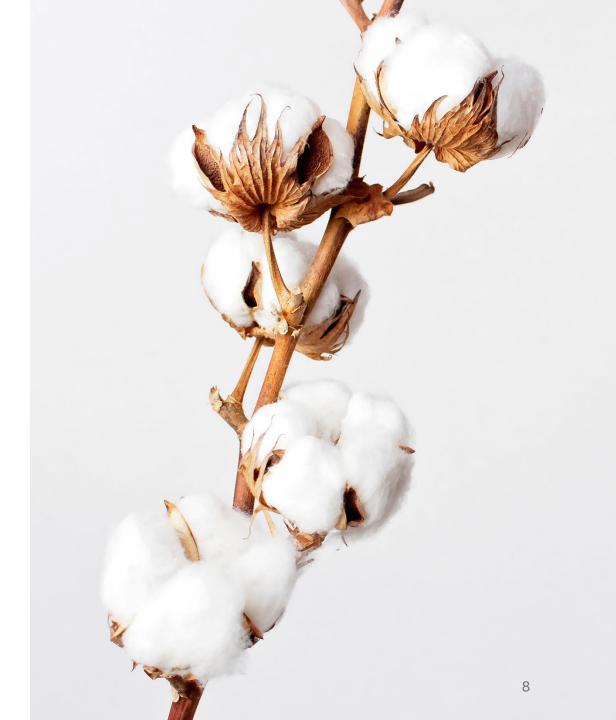
Relatively stable around \$.81/pound

Jan-Mar 2024

• 9% Jump



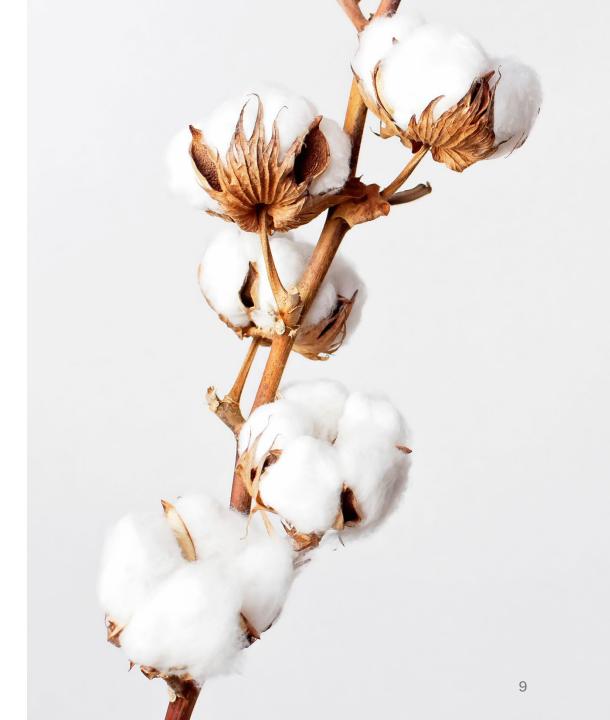
Yarn: How does it correlate to the price of cotton?



COTTON

Supply

- Relatively stable in production or global output
- Obviously changes to the supply will impact the price
- Not a supply driven market pricing



COTTON

Demand

Relatively stable

- No major changes in strategies of major big box stores
- Institutional purchasers no changes
- Overall still viewed as low or sluggish demand as compared to 2022 and proceeding up to pandemic level drop



Supply stays stable and demand picks back up, expect a price **increase**



Supply stays stable and demand drops off due to recessionary defensive strategies, expect price **drop**

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COTTON

Price Outlook

- Pricing being driven by increased investments in futures markets
- Actively traded contracts, and it rose +33%
 between mid-January and the present

Future-Future

U.S. crop is forecast to be the smallest in at least fourteen years (near the level in 2009/10). The U.S. is the world's largest cotton exporter, so this alone can raise some concern about global exportable supply

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Polyester

- Applications
- Input
- Pricing
- Alternative Fibers
 - Less reliance on cotton



What can I do?





CONTACT US

Calderon Textiles



RESOURCES

- Freightos
- Cotton Update